



TRUE provides U.S. Federal agencies and commercial entities proven, high-quality critical infrastructure solutions. We are a federally registered veteran, minority-owned, Small Business Administration (SBA) approved 8(a) disadvantaged business that has strong federal government experience delivering enterprise-wide communication, cyber and security solutions, programs, and staffing.

SBA 8(A) CONTACTING

REGULATIONS

Federal law allows Agencies to award sole source contracts to the SBA on behalf of an eligible 8(a) firm of their choice. Contracts can be awarded in limits up to \$6.5 million for manufacturing NAICS codes and \$4 million for all other contracts.

BENEFITS & ADVANTAGES

- Streamlined process
- Supports mission readiness
- Alleviates 60-90 days acquisition time
- Qualified contractor of choice
- Obtainment of 8(a) small business goals
- Expedited negotiations

How to award a 8(a) Sole Source Contract

1. Contact TRUE in order to discuss project details such as price estimates, time frame, and technical requirements.
2. Contact your Contracting Officer (CO) or Agency Small Business Specialist or Cassandra Zeigler, Business Opportunity Specialist, for assistance and provide a package that includes the requirements description, estimated period of performance, applicable NAICS code, anticipated dollar value, etc. (TRUE can help you prepare the package.)
3. Your CO will send an Offering Letter to the SBA requesting permission to conduct sole source negotiations with TRUE. Please Email the 8(a) Offering Letter to cassandra.zeigler@sba.gov.
4. SBA will confirm eligibility of TRUE and authorize negotiations.
5. Negotiations between TRUE and your CO can now begin.
6. Following completion of negotiations, have your CO prepare a contract award document and send to TRUE for signature.
7. Once the signed contract from TRUE has been received, your CO can sign the contract and send it to SBA.
8. All steps have been completed and contract performance can now begin.

FOR MORE INFORMATION, OR TO MAKE A SOLE-SOURCING OFFER TO TRUE IA, LLC, CONTACT

Cassandra Zeigler, Business Opportunity Specialist
SBA Richmond District Office
400 N. 8th Street
Suite 1150
Richmond, VA 23219-4828
Phone: 804-771-2400 ext. 120
Fax: 202-292-3672
Email: cassandra.zeigler@sba.gov

CONTRACTS & CUSTOMERS

TRUE holds a number of critical contract vehicles and teaming relationships to facilitate efficient and cost-effective procurement. Our Government Services Administration (GSA) schedules; indefinite-delivery, indefinite-quantity (IDIQ) contracts provide government customers with

SBA 8(A)

Administration, Management, Engineering, Training and Consulting Services across a range of NAICS codes including:

- 334220 - Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- 334290 - Other Communications Equipment Manufacturing
- 541330 - Engineering Services
- 541512 - Computer Systems Design Services
- 541513 - Computer Facilities Management Services
- 541519 - Other Computer Related Services
- 541611 - Administrative Management and General Management Consulting Services
- 561621 - Security Systems Services
- 541690 - Other Scientific and Technical Consulting Services
- 611430 - Professional and Management

GSA SCHEDULE 84

- Total Solutions For Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response
- 246 60 1 - Security Systems Integration and Design Services

OASIS

- One Acquisition Solution for Integrated Services
- Pools 1 and 3 Unrestricted

SEWP V

- Solutions for Enterprise-Wide Procurement

WASHINGTON INTERAGENCY TELECOMMUNICATIONS SYSTEMS (WITS) 3

ENHANCED SOLUTIONS FOR THE INFORMATION TECHNOLOGY ENTERPRISE (E-SITE)

CERTIFICATIONS

INDUSTRY CERTIFICATIONS:

- Information Technology Infrastructure Library (ITIL)
- Project Management Institute (PMI)
- Information Technology (IT) Industry & Association (CompTIA)
- EC-Council
- Information Systems Audit and Control Association (ISAC)
- FEAC Institute
- (ISC)²
- Global Information Assurance Certification (GIAC)
- Society of Industrial Security Professionals (NCMS)
- American Society of Industrial Security (ASIS International)
- Department of Defense, Defense Security Service (DSS)
- CISCO Certified

BUSINESS CERTIFICATIONS:

- Small Business Administration 8(a)
- Veteran Owned Small Business (VOSB)
- Minority Business Entrepreneur (MBE)
- Small, Women and Minority Owned (SWaM)